



Citi-REITAS-SGX C-Suite **S-REITs and Sponsors Forum 2019** 22 August 2019















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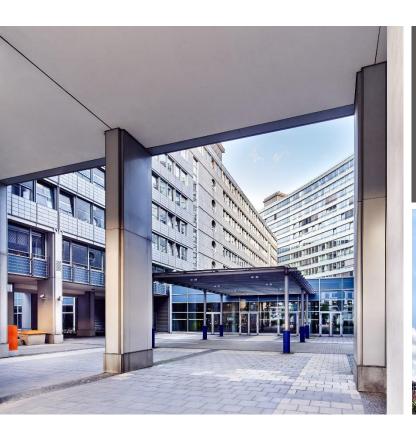
Agenda



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Slide



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About IREIT Global



Berlin Campus



About IREIT Global

 Investment Mandate:
 Principally invests, directly or indirectly, in a portfolio of income-producing real estate in Europe which is used primarily for office, retail and industrial (including logistics) purposes, as well as real estate-related assets

 Current Portfolio:
 5 freehold office assets in Germany, with total NLA of c.200,600 sqm and valuation of €526.4m

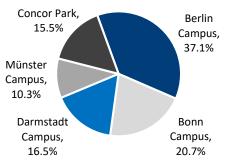
 Manager:
 IREIT Global Group Pte. Ltd., a subsidiary of Tikehau Capital, an asset management and investment group listed in France. City Developments Limited (CDL), a leading real estate operating company listed in Singapore, is also a strategic investor in the Manager

 Distribution Policy:
 At least 90% of annual distributable income; distributions to be made on a semi-annual basis

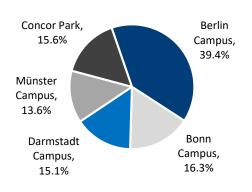
 Growth Strategy:
 Based on the four pillars of seeking diversification, adopting a long-term approach, achieving scale

and leveraging on the local presence of Tikehau Capital

Valuation as at 30 Jun 2019



Net Lettable Area as at 30 Jun 2019





Key Highlights

2019 Annualised Yield ¹

7.7%

Market Cap 4

S\$484.5m

Price-to-NAV 4,6

1.02x

Portfolio Valuation ²

€526.4m

WALE 2,5

4.6 years

5 Freehold Office
Assets in Germany

3-Year Return ³

30.2%

Support from

Tikehau Capital

and CDL

Occupancy Rate²

98.6%

⁶ Based on NAV of €0.49 per Unit and exchange rate of S\$1.5383 per € as at 30 Jun 2019 extracted from MAS website



¹ Based on 1H2019 DPU of 2.93 Singapore cents and closing unit price as at the last trading day of 2Q2019

² As at 30 Jun 2019

³ Total returns including distributions paid over the 3-year period ended 30 Jun 2019

⁴ Based on closing unit price and number of units in issue as at the last trading day of 2Q2019

⁵ Weighted average lease to expiry

Portfolio Overview

Strategic Assets in German Cities of Berlin, Bonn, Darmstadt, Münster and Munich



No. of Properties

Net Lettable Area

c. 200,600 sqm

Car Park Spaces

c. 3,400

Appraised Value¹ €526.4m

WALE²

4.6 years

Occupancy Rate³ 98.6%



¹ Based on independent valuations as at 30 Jun 2019

² Based on gross rental income as at 30 Jun 2019

³ Based on all current leases in respect of the properties as at 30 Jun 2019

Four Pillars of Growth Strategy



DIVERSIFICATION

We intend to step up our efforts to diversify IREIT's income streams and market exposure via disciplined investments into the various asset classes and geographical markets to reinforce the portfolio from any market gyrations

LONG-TERM APPROACH

Keeping our eyes on the long term, we foster strong understanding and lasting relationships with our tenants, business partners and other key stakeholders by anticipating their changing needs

SCALE

We plan to scale up and deepen our presence in target markets within Europe, while continuously investing in our current portfolio to ensure that they stay relevant to the evolving demand of the markets

LOCAL PRESENCE

Leveraging on Tikehau
Capital's core strengths of
sound investment approach,
pan-European network and
market insights, we will tap on
its local presence to propel
IREIT's growth and deliver
enduring value to our
Unitholders



Key Investment Merits

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Bonn Campus



Key Investment Merits

- Gateway to Core European Markets with Strong Liquidity and Transparent Regulatory and Legal Frameworks
- 2 Stable and Predictable Recurring Income Supported by Blue-Chip Tenant Base
- 3 Strong Platform with Financial Support from Long-Term Strategic Investors
- Direct Access to Local Expertise, Extensive Network and Physical Real Estate Markets in Europe
- 5 Attractive Distribution Yields



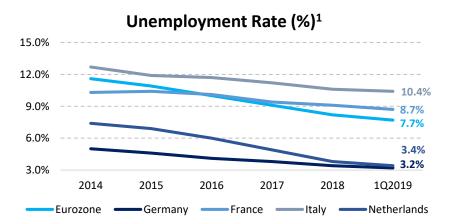
Gateway to Core European Markets

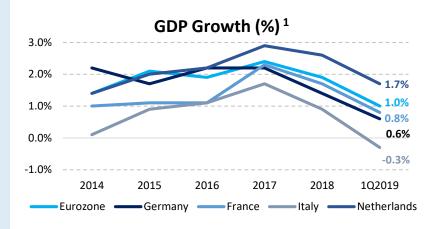
Europe's Economy Supported by Healthy Employment and Low Interest Rates

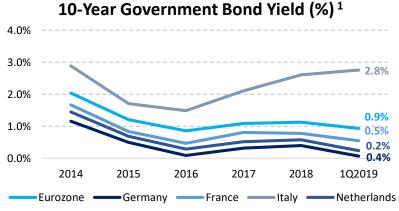
Growth has moderated on the back of trade tensions and geopolitical uncertainties, including Brexit. According to ECB's Jun 2019 forecasts, Europe's GDP growth for 2019 is expected to be at 1.2%, compared to 1.8% in 2018.

However, interest rates have continued to be favourable and employment rate and private consumption have remained healthy.

ECB is also committed to support the European economy with low interest rates.









Gateway to Core European Markets (cont'd)

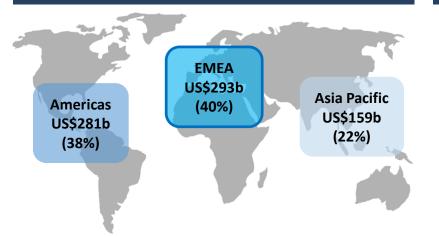
Core European Markets Offer Strong Liquidity and Transparent Frameworks

Europe, Middle East and Africa (EMEA) region remains the most liquid and investable real estate market, supported by inexpensive financing rates and strong domestic and cross-border capital flows.

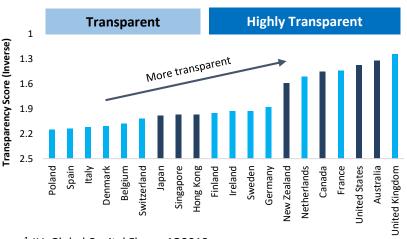
Europe has one of the strongest regulatory and legal frameworks as well as good governance, with a number of European countries dominating the top positions in JLL's global real estate transparency index in 2018.

Germany is also widely regarded as one of Europe's safest and most stable countries for investments.

2018 Commercial Real Estate Transaction Volumes¹



2018 World's Top 20 Most Transparent Countries²



¹ JLL Global Capital Flows, 4Q2018



² JLL Global Real Estate Transparency Index, 2018

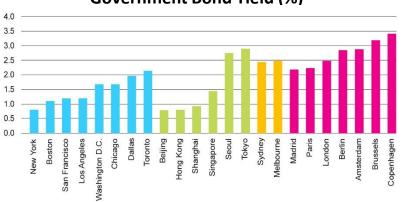
Gateway to Core European Markets (cont'd)

European Office Markets Continues to See Positive Leasing Activity and Rising Rents

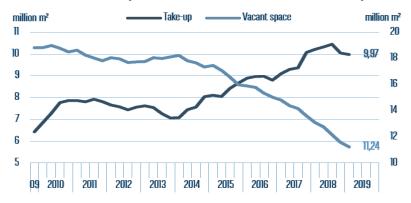
European office markets continue to benefit from firm occupier demand and muted new development completion. This results in the downtrend in average vacancy rates and upward pressure in office rents.

The attractive spreads between European prime office yields and government bonds supplemented by an additional spread in favour of secondary market office yields should continue to support investment demand in the secondary locations.

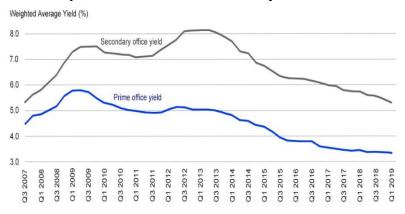
Prime Office Net Yield Spread over Local 10-year Government Bond Yield (%)²



Office Take-up for 15 cities in Western Europe¹



European Prime and Secondary Office Yields²



¹ BNPP Main Office Markets in Europe, 1Q2019



² CBRE Property Market Outlook Continental Europe, 2019

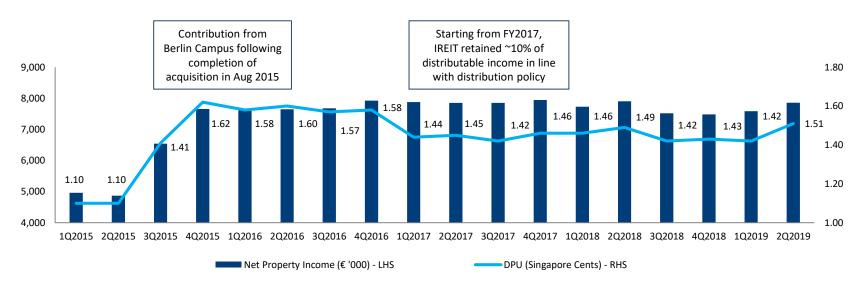
Stable and Predictable Recurring Income

Long-term Leases from Blue-chip Tenants Provide High Level of Income Visibility

As IREIT's properties are largely occupied by blue-chip tenants and are mostly single-tenanted, the leases are generally committed over a long term with extension options.

As such, the rental income streams from IREIT's portfolio over the past few years have been relatively stable and predictable, as evidenced by the historical financial performance of IREIT since listing in Aug 2014.

Historical Financial Performance¹





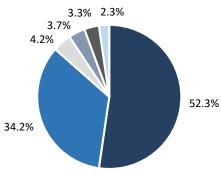


Stable and Predictable Recurring Income (cont'd)

Blue-Chip Tenant Mix

Stable Leases

Key Tenants 1

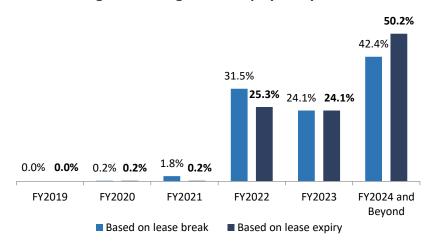


- GMG Deutsche Telekom
- ST Microelectronics
- Fbase



Lease Break & Expiry Profile

Weighted Average Lease Expiry: 4.6 years¹



99.6% of portfolio leases¹ will be due for renewal only in FY2022 and beyond²



Deutsche Telekom is one of the world's leading integrated telcos with around c. 178m mobile customers, c. 28m fixed-network lines and c. 20m. broadband lines. S&P's longterm rating stands at BBB+.



Deutsche Rentenversicherung Bund

Others

is Europe's largest statutory pension insurance company with over 57m customers and 'AAA' credit rating.



ST Microelectronics is one of the world's largest semiconductor companies with net revenues of US\$9.66b in 2018 and BBB credit rating.



Allianz Handwerker Services is a unit of Allianz SE, one of the world's largest insurance companies. S&P's long-term rating stands at AA.



ebase GmbH is part of the FNZ Group, a global fintech company. As a B2B direct bank, ebase is a full service partner for financial distributors, insurance companies, banks, asset managers and other companies.



¹ Based on gross rental income as at 30 Jun 2019

² 6.2% of the leases is subject to lease break option in FY2022

Strong Platform By Strategic Investors

IREIT Benefits From Strong Investment Platform from Tikehau Capital

Founded in 2004 and listed on Euronext Paris since Mar 2017, Tikehau Capital is an asset management and investment group with €23.4b of assets under management (AUM) as at 30 Jun 2019. Its real estate business is the second largest operating segment with an AUM of €8.0b.

Tikehau Capital has a shareholders' equity of €3.0b (as at 31 Mar 2019, including the amount of Jun 2019 capital increase), with first-tier institutional investors such as Temasek Holdings, MACSF, FFP and Credit Mutuel ARKEA.

In Jun 2019, Tikehau Capital raised €715m of additional shareholders' equity, the second largest capital increase in France so far in 2019, to finance its next phase of growth. With the capital increase, Tikehau Capital is the third largest capitalised alternative asset manager in the world.

Tikehau Capital employs more than 480 staff in its 9 offices in Paris, London, Brussels, Madrid, Milan, New York, Seoul, Singapore and Tokyo offices.







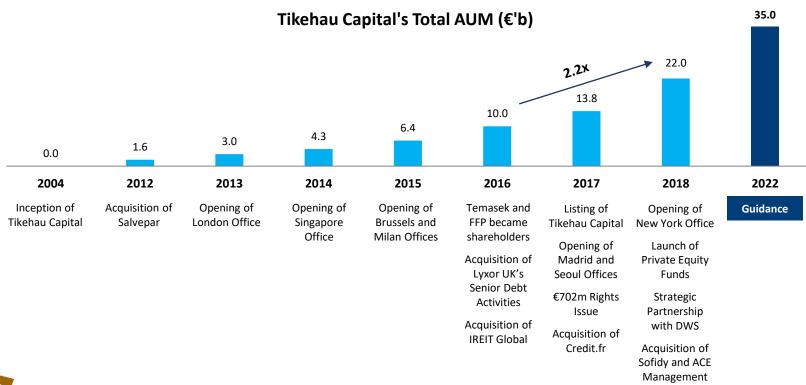




Strong Platform By Strategic Investors (cont'd)

Strong Execution has Led Tikehau Capital's AUM to More Than Double in 2 Years

Tikehau Capital's AUM has more than doubled from 2016, reaching an AUM of €22.0b as at 31 Dec 2018 and exceeding its target 2 years earlier than expected. In Mar 2019, Tikehau Capital set a new target to achieve an AUM of €35.0b by 2022.





Strong Platform By Strategic Investors (cont'd)

City Developments Made a Strategic Investment in the Manager and IREIT in Apr 2019

City Developments Limited (CDL) is a leading Singaporelisted real estate operating company with a global network spanning 103 locations in 29 countries and regions and proven track record of over 55 years in real estate development, investment and management.

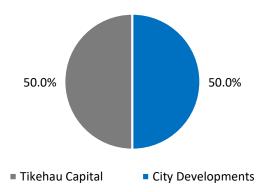
The strategic investment in IREIT is expected to bring the following benefits:

- Further diversification of its unitholders base
- Greater expertise and reach in the real estate sector
- Stronger financial capabilities

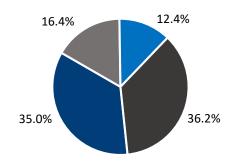
These benefits will help IREIT to pursue its growth plans to bring greater diversification and scale to the existing portfolio.

To show its long-term commitment to grow IREIT and greater alignment of interest with unitholders, Tikehau Capital also almost doubled its stake to 16.4%.

Shareholdings in the Manager¹



Unitholdings in IREIT Global¹



■ Mr Tong Jinguan ■ Tikehau Capital ■ City Developments ■ Others



¹ Based on SGX filings on 30 Apr 2019

Access to Local Expertise and Network

The Manager Can Harness Tikehau Capital's Strong Local Coverage to Grow IREIT

Mr Aymeric Thibord, CEO of the Manager, is based in Paris, France and has over 20 years of experience in the European real estate markets.

The Manager also benefits from the support of the real estate team at Tikehau Capital:

- Track record in the retail, logistics and office sectors
- Presence in France, Italy and Belgium
- Asset management coverage
- Investment management skills

In addition, the Manager is able to leverage on the strong enduring relationships with working partners, including property managers, leasing brokers, investment advisors and tax and legal advisors.

In Dec 2018, Tikehau Capital acquired leading French real estate asset manager, Sofidy, further deepening its technical know-how, network and presence in the European real estate sector.

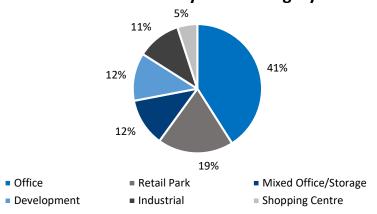
Real Estate AUM by Country¹ 8% 23% 69%



Germany

Italy

France



¹ Tikehau Capital's real estate assets as at 31 Dec 2018 excluding Sofidy





Access to Local Expertise and Network (cont'd)

With an established footprint in European real estate, Tikehau Capital provides IREIT with strong on-the-ground expertise and investing capabilities

Selected Assets In Tikehau Capital's Real Estate Portfolio



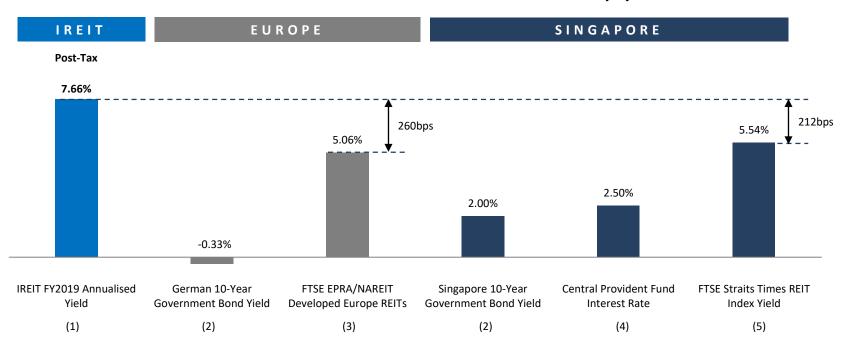
Diversified Portfolio with c.410 Assets under Management (excluding Sofidy's portfolio of c.4,200 assets)



Attractive Distribution Yields

IREIT stands out among its listed peers and other investment yield instruments

Yields of Selected Investment Products (%)



- (1) Based on 1H2019 DPU of 2.93 Singapore cents and IREIT's closing unit price as at the last trading day of 2Q2019
- (2) Based on Bloomberg benchmark yields as at 28 Jun 2019
- (3) Based on FTSE Russell Factsheet for FTSE EPRA/NAREIT Developed Europe REITs Index as at 28 Jun 2019
- (4) Based on annual interest rate earned on Central Provident Fund (CPF) ordinary account
- (5) Based on FTSE Russell Monthly Report for FTSE ST Index Series as at 31 May 2019





Financial Highlights

3



Darmstadt Campus



Financial Highlights



- Net property income for 2Q2019 was relatively stable at €7.9m, registering a marginal decrease of 0.6% YoY
- 2Q2019 DPU was 1.3% higher YoY at 1.51 Singapore cents. This brings the 1H2019
 DPU to 2.93 Singapore cents, translating to an annualised DPU yield of 7.7%¹



- Portfolio occupancy rate remained steady QoQ at 98.6% as at 30 Jun 2019
- A number of leases for the key tenants at Concor Park were extended, resulting in an improvement of the portfolio WALE to 4.6 years. 99.6% of the portfolio leases are due for renewal only from FY2022 and beyond
- A new lease commencing on 1 Jul 2019 was also secured at Münster South Building
- Portfolio valuation at €526.4m, marking an increase of 4.3% from the value as at 31 Dec 2018. Consequently, NAV was up 2.1% during the period to €0.49 per unit

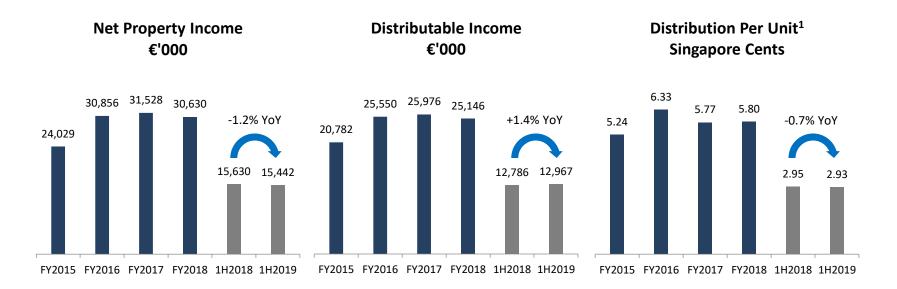


- Aggregate leverage declined 1.8 percentage points QoQ to 36.2% due largely to the higher portfolio valuation
- No refinancing requirements as existing borrowings will only mature in Jan 2026

IRFITGlobal

¹ Based on IREIT's 1H2019 DPU of 2.93 Singapore cents and closing unit price of S\$0.765 as at the last trading day of 2Q2019

Steady Financial Performance



- 1H2019 net property income decreased slightly by 1.2% YoY mainly due to an increase in property operating expenses, while distributable income was 1.4% higher mainly due to lower finance expenses post refinancing of borrowings in Feb 2019
- DPU in S\$ terms was impacted by weaker SGD/EUR exchange rates¹



¹ The DPU in Singapore dollars was computed after taking into consideration the forward foreign currency exchange contracts entered into to hedge the currency risk for distribution to Unitholders

Financial Position

€ '000	As at 30 Jun 2019	As at 31 Dec 2018	Variance (%)
Investment Properties	526,400	504,900	4.3
Total Assets	554,871	528,875	4.9
Borrowings	199,474	193,215	3.2
Total Liabilities	241,592	223,268	8.2
Net Assets Attributable to Unitholders	313,279	305,607	2.5
NAV per Unit (€/unit)¹	0.49	0.48	2.1
NAV per Unit (S\$/unit) ²	0.75	0.75	-

The NAV per Unit in S\$ terms did not increase in tandem with that in € terms due to a weaker EUR/SGD exchange rate

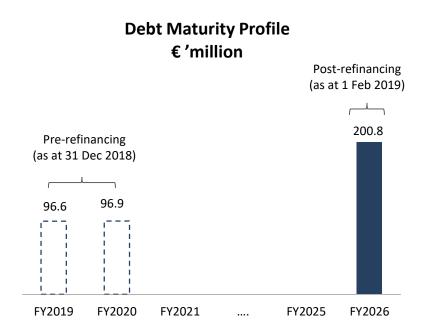


¹ The NAV per Unit was computed based on net assets attributable to Unitholders as at 30 Jun 2019 and 31 Dec 2018, and the Units in issue and to be issued as at 30 Jun 2019 of 636.0m (31 Dec 2018: 633.4m)

² Based on S\$1.5383 per € as at 30 Jun 2019 and S\$1.5618 per € as at 31 Dec 2018 extracted from MAS website

Capital and Currency Management

	As at 30 Jun 2019	As at 31 Dec 2018
Gross Borrowings Outstanding (€'m)	200.8	193.5
Aggregate Leverage ¹	36.2%	36.6%
Effective Interest Rate per Annum ²	1.5%	2.0%
Interest Coverage Ratio ³	11.1x	8.4x
Weighted Average Debt Maturity	6.6 years	1.1 years



- On 1 Feb 2019, IREIT drew down the new loan facilities of €200.8m maturing in Jan 2026 to repay the then
 existing bank borrowings of €193.5m
- Interest rate swaps were entered into to hedge 100% of the interest of the new loan facilities, resulting in an all-in cost of debt of c.1.5% p.a. over the loan tenure
- As distributable income in € will be paid out in S\$, IREIT has implemented a policy of hedging approximately 80% of its income to be repatriated from overseas to Singapore on a quarterly basis, one year in advance



¹ Based on total debt over deposited properties

² Effective interest rate computed over the tenure of the borrowings

³ Based on net property income over interest expense for 2Q2019 and 4Q2018

4



Conclusion



Münster Campus



Conclusion

Economic View

- Europe remains as one of the key destinations for commercial real estate investments due to its sound economic fundamentals and firm occupier demand
- While there are lingering worries over international trade tensions, sharp slowdown in Chinese economy and negative repercussions of the ongoing Brexit process, the ECB is committed to support the European economy with low interest rates
- Backed by a blue-chip tenant base and long leases, IREIT provides Unitholders with a high level of visibility and stability in recurring income

Strategic Goal

- Both Tikehau Capital and CDL share a common aspiration of growing and diversifying IREIT's portfolio in Europe.
- With the strategic investments in the Manager and IREIT, Tikehau Capital and CDL are able to leverage on and complement each other's strengths and resources to propel IREIT's growth.

Key Focus

- Looking ahead, the Manager will continue to undertake various initiatives to upkeep the existing properties as they age and retain its existing tenants
- Further diversification and scale will be sought with acquisitions to strengthen the portfolio even if this may have some dilutive impact on distributions in the short-term
- The Manager remains focused on executing its strategy based on the four pillars of growth so as to build a resilient and sustainable portfolio for unitholders



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Appendix





Concor Park



Berlin Campus

Property in Highly Sought-after Market with Excellent Transport Connectivity to City Centre



Key Highlights

Berlin Campus is located in Berlin-Lichtenberg and is part of the Victoriastadt sub-district. The Victoriastadt sub-district is in immediate proximity to the city district of Mediaspree, characterised by numerous commercial, office, administrative and public facilities.

The building complex is almost entirely leased to the main tenant Deutsche Rentenversicherung Bund (DRV) which has occupied the office space since its construction in 1994.

In 2018, DRV did not exercise its lease break option to return part of its leased space, thus effectively bringing the next break option to 2022. The Campus also attained 100% occupancy after securing new tenants for its retail units.

Net Lettable Area 79,097 sqm Carpark Spaces 496

Occupancy Rate¹ 100.0%

WALE² 5.0 years

Valuation³ €195.1m



¹ Based on all current leases in respect of the property as at 30 Jun 2019

 $^{^{\}rm 2}$ Based on the gross rental income as at 30 Jun 2019

³ Based on independent valuation as at 30 Jun 2019

Bonn Campus

Property Strategically Located Opposite Deutsche Telekom Global Headquarter Office



Key Highlights

Centrally located in Bonn's prime office area of Bundesviertel (federal quarter), Bonn Campus is well served by regular bus and train services.

The property is fully let to GMG Generalmietgesellschaft mbH (GMG), a wholly owned subsidiary of Deutsche Telekom AG — one of the world's leading integrated telecommunications companies.

Bonn Campus is located directly opposite to Deutsche Telekom global headquarter office building, which is accessible via a pedestrian bridge.

Net Lettable Area 32,736 sqm

Carpark Spaces 652

Occupancy Rate¹ 100.0%

WALE²
3.8 years

Valuation³ €108.8m



¹ Based on all current leases in respect of the property as at 30 Jun 2019

 $^{^{2}}$ Based on the gross rental income as at 30 Jun 2019

³ Based on independent valuation as at 30 Jun 2019

Darmstadt Campus

Attractive Property in a Key Telecommunications Office Cluster



Key Highlights

Located in the TZ Rhein Main Business Park, around 30km south of Frankfurt, Darmstadt Campus is a convenient 100m from the nearest bus stop and 600m from the Darmstadt central railway station. The property is fully let to GMG, a wholly owned subsidiary of Deutsche Telekom AG.

Bonn Campus is strategically located in a key telecommunications office cluster which comprises the second largest concentration of Deutsche Telekom offices after Bonn.

Net Lettable Area 30,371 sqm

Carpark Spaces 1,189

Occupancy Rate¹ 100.0%

WALE²
3.3 years

Valuation³ €87.1m



¹ Based on all current leases in respect of the property as at 30 Jun 2019

 $^{^{\}rm 2}$ Based on the gross rental income as at 30 Jun 2019

³ Based on independent valuation as at 30 Jun 2019

Münster Campus

Property Located in Good Secondary Market and Rented by Blue-chip Tenant



Key Highlights

Münster Campus is situated in the sub-market "Zentrum Nord", one of the largest office locations in Münster, and is near to the train station. The city of Münster is considered as a well-positioned secondary office market in Germany.

The property is largely let to GMG, a wholly-owned subsidiary of Deutsche Telekom AG. In 2018, the tenant at Münster South building committed to a lease extension of five years for the six floors that it is occupying, one year ahead of its lease expiry in Sep 2019. The extension includes a break option in 2021 for two out of the six floors.

In 2019, a 8.5-year lease commencing on 1 Jul 2019 was secured with a new tenant for the floor vacated by GMG.

Net Lettable Area 27,183 sqm

Carpark Spaces 588

Occupancy Rate¹ 93.3%

WALE²
3.8 years

Valuation³ €54.0m



¹ Based on all current leases in respect of the property as at 30 Jun 2019

 $^{^{\}rm 2}$ Based on the gross rental income as at 30 Jun 2019

³ Based on independent valuation as at 30 Jun 2019

Concor Park

Fully Refurbished Multi-let Property Located Near City Limits of Germany's 3rd largest City



Key Highlights

Fully refurbished with modern office features in 2011, Concor Park operates as a multi-tenanted office property with a central canteen and a coffee bar.

The property is located within a commercial area in the community of Aschheim-Dornach, adjacent to the city limits of Munich, Germany's third largest city by population.

In 2016, Concor Park became the first redevelopment project in Germany to be awarded the Green Building Gold Certificate by the German Sustainable Building Council.

In the past one year, a number of the key tenants extended their leases, resulting in the long WALE of 7.7 years.

Net Lettable Area 31,222 sqm

Carpark Spaces 516

Occupancy Rate¹ 97.1%

WALE²
7.7 years

Valuation³ €81.4m



¹ Based on all current leases in respect of the property as at 30 Jun 2019

 $^{^{\}rm 2}$ Based on the gross rental income as at 30 Jun 2019

³ Based on independent valuation as at 30 Jun 2019











Thank You

For enquiries, please contact:

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